It is often said that advances in pharmacogenetics and pharmacogenomics (PGx) could positively impact the pharmaceutical and healthcare sectors facilitating drug development and marketing (i.e., better understanding of disease mechanisms, improved drug discovery, improved drug safety and efficacy) [1–6]. PGx is seen as a key element of a system of personalized medical care where genetic records of individuals (which remain unchanged throughout life) along with their medical information records become an integral part of personal electronic health records (EHR), and PGx is used by physicians in taking treatment decisions, with respect to drug and dosage choices [7–10]. However, the high expectations surrounding the clinical application of PGx remain largely unmet, and only a limited number of applications have actually reached the market and clinical practice [11]. Thus, its potential impact on healthcare and its socio-economic implications remain uncertain.

On the other hand, PGx is an important field of interest in the European scientific community. In 2005, Europe had more PGx public research groups than the US sector to invest in the development and licensing of PGx diagnostic tests for improving the safety and efficacy of out-of-patent drugs. It therefore seems that one key aspect where policy can affect the clinical uptake of PGx is via sustaining large-scale industry-academia collaborations for developing and proving the utility of PGx diagnostics.
and Japan, although the European groups were smaller in staff numbers. In the private sector there is still a clear US industrial leadership in terms of dedicated small and medium sized enterprises [12].

With the aim of improving knowledge about barriers for PGx implementation in clinical care in the EU, the Institute for Prospective Technological Studies (IPTS) of the European Commission’s Joint Research Centre (JRC) has conducted a review of the ‘state of the art’ and a further analysis on the use of pharmacogenetics diagnostics for improving efficacy and preventing toxic drug reactions in Europe [13–15].

**Challenges and Ways Forward**

Hurdles have been identified that affect all steps in the development and clinical uptake of PGx applications [12, 16]. Challenges such as a lack of funding, extending collaboration among industry and academia, achieving clinical studies, and establishing a clear and comprehensive regulatory framework are partly addressed by measures in Europe, as summarized in table 1. These are discussed in more detail in the following sections.

**Table 1. Challenges and measures in PGx development**

<table>
<thead>
<tr>
<th>Challenge</th>
<th>Way forward</th>
</tr>
</thead>
<tbody>
<tr>
<td>No specific funding</td>
<td>A current research program of the European Commission (FP7) includes specific issues in PGx, but more could be done (e.g., more explicit and better defined allocation)</td>
</tr>
<tr>
<td>Lack of academia-industry collaboration</td>
<td>Creation of European networks following the success of the US and Japan (e.g., Innovative Medicines Initiative (IMI) – promoted by public funding)</td>
</tr>
<tr>
<td>Sharing samples and data</td>
<td>Promoting and facilitation of networking between biobanks (e.g., BBMRI initiative, P3G, see text)</td>
</tr>
<tr>
<td>Complexity and interdisciplinarity</td>
<td>Better training programs</td>
</tr>
<tr>
<td>Intellectual property rights (IPR) issues</td>
<td>Analysis of IPR issues is an ongoing EU project [17]; a range of measures to ease licensing concerns require policy support</td>
</tr>
<tr>
<td>PGx for generic drugs is not financially attractive</td>
<td>Public funding of clinical trials</td>
</tr>
<tr>
<td>Low clinical implementation because some health professionals are unfamiliar with PGx</td>
<td>Training programs and continuing education of medical staff</td>
</tr>
<tr>
<td>Lack of cost-effectiveness studies</td>
<td>Promoting these studies in research programs, modeling studies, and data and tool sharing between countries</td>
</tr>
<tr>
<td>Unclear regulatory framework (drug/test dichotomy)</td>
<td>European Medicines Agency (EMEA) is providing guidance and working closely with industry to prevent any ambiguities</td>
</tr>
</tbody>
</table>

**Improving the Research Base and ‘Translation’ of Research Findings into Practice**

A high proportion of public sector research in Europe is financed through core funding from governments [17]. Industrial contracts and funds from charitable foundations play a relatively minor role and contribute mainly to individual projects. Opportunities for industry to access funding from the EU Sixth Framework Programme (FP6; 2002–2006, http://ec.europa.eu/research/fp6/index_en.cfm) have been marred by participant criticism of the high administrative burden and unclear requirements. Academic research in the EU could benefit from greater unification of efforts, better collaboration with the private sector, and funding of more infrastructural support for research. Nearly 40% of the research groups interviewed complained about the lack of specific research programs to support PGx [18].

A comparison of research budgets in Europe and the USA revealed that US research groups have on average twice the financial resources available to European groups. Several interviewees explained this difference by the investments of the NIH Pharmacogenetics Research Network initiative [19] with an annual budget of USD 25 million.
Although many applications of pharmacogenetics are still in the research and development phase, future impacts on drug development and healthcare are widely anticipated. The findings of the authors’ research and the current focus of European Commission’s current Research Framework Programme (FP7, 2007–2013, http://cordis.europa.eu/fp7/home_en.html) on translational research suggest that attention is required in order to ensure that the potential of pharmacogenetics is fully harnessed in Europe. The FP7 has included pharmacogenetic aspects in many of the project lines in the health area. The overall objective of the health research program is to improve the health of European citizens and increase and strengthen the competitiveness and innovative capacity of European health-related industries and businesses.

Emphasis has been put on translational research (i.e., the translation of basic discoveries into clinical applications), the development and validation of new therapies, methods for health promotion and prevention including the promotion of healthy aging, diagnostic tools and medical technologies, and sustainable and efficient healthcare systems (http://ec.europa.eu/research/fp7/index_en.html).

Another key barrier is the lack of strong links between academic researchers and private endeavors. This could be improved by policy incentives to enhance collaboration between academia and industry. In general, the private sector values collaboration with the public sector, though the size of research projects that can be subcontracted to academia is often rather small according to expert interviews with industry. Additionally, experts report that, due to strategic and confidentiality reasons related to intellectual property rights (IPR), only a small proportion of tasks can be subcontracted to the public sector. Experts from academia see the different interests in research and IPR issues as being significant obstacles for the extension of industry collaborations.

Another difference is the scale of research. Despite targeted long-term projects, such as the Human Genome and the HapMap Project, academia more typically is only able to tackle small scale genomic and PGx projects, whereas industrial drug development processes and, increasingly, diagnostics development require large integrated projects which can capture the genomic and proteomic complexity of large patient cohorts. This may represent another reason for the relatively lower participation rates of public research groups in industrial collaborations in the field.

A potentially beneficial coordination effort would be the creation of networks to promote and sustain collaborations between research groups across Europe. In the USA and Japan, the establishment of consortia forms another pillar for networking activities and knowledge transfer. The Japan Pharmacogenomics Consortium (started in 2003) and the NIH Pharmacogenetics Research Network (set in 2000) provided a push for technology transfer in PGx. The EU could benefit from the creation of similar consortia.

In Europe, the industry-academia collaboration might also be better promoted through appropriate European funding programs. A frequent request amongst the interviewees was for the European Commission (EC) research programs to tackle this problem. The basic agreement is that it is not a matter of more funding but of more coordinated funding. One promising example that coordinated industry-academia funding is possible, is the recently launched Innovative Medicines Initiative (IMI) (http://www.imi-europe.org) [20], which is a unique partnership between the European Community and the European Federation of Pharmaceutical Industries and Associations (EFPIA). It is expected that over the next 5 years IMI will fund research in Europe on the scale of EUR 295 million, with 58% of this funding being contributed by EFPIA and the rest by the European Commission. These figures may seem small by comparison with the FP7 funding levels, yet they represent a major step forward for industry-academia collaborations in Europe. Although pharmacogenetics is not targeted among the 18 themes of the April 2008 IMI call (http://imi-europa.eu/call-01_en.html), it is expected that pharmacogenetics applications would play a role in some IMI-funded research projects for new drug development and improved pharmacovigilance in Europe.

Sharing Samples and Data Sets: Infrastructure, Standards, and Legal Framework

Another possible barrier for realizing the full potential of PGx relates to biobanking and the lack of availability of DNA and tissue samples from well-characterized patients including, with respect to their drug response, phenotypes. Biobanks in Europe have a great potential for medical research including the facilitation of PGx research. However, difficulties for networking and sharing of their samples, in part reflecting lack of harmonization of legal and ethical guidelines across European member states, hinder turning this potential into reality [21]. Against this background, an often mentioned obstacle is the high complexity of data protection requirements: researchers report a mounting bureaucratic burden associated with clinical trials undertaken in the EU, as well as
increasing difficulty in meeting ethical and regulatory requirements. It has been noted that the proliferation of protective measures and the dynamic nature of policies and guidelines at national levels create challenging conditions for firms operating in the EU.

One main problem in uniting biobanking activities are the existing differences in the handling of personal data, which are at least partly attributed to the varied interpretation and implementation of European Commission directives covering biobanking by member states authorities. One of the main complications is that, although the data protection field is, in theory, harmonized through the EC directive on data protection [22], the collection, storage, and sharing of samples is not standardized. At the same time, actual procedures related to biobanking (e.g., informed consent, future use of samples, sample withdrawal, etc.) are not fully harmonized in the EU, which may pose difficulties for collaborative research. Thus, a key problem remains concerning ensuring the availability of data on different patient populations for undertaking drug efficacy and safety studies as well as the harmonization of legal and regulatory frameworks and ethical committee standards that oversee these processes across Europe. Such harmonization would be essential for the success of biobank networking initiatives particularly as regards sustaining PGx research and diagnostic tests development.

A key development in this direction was the recent funding of the preparatory phase for a pan-European network of existing and de-novo biobanks and molecular resources (BBMRI) (www.eurobiobank.eu) by the European Strategy Forum on Research Infrastructure (ESFRI). The network will include biological samples and phenotypic data sets from patients and healthy persons, molecular genomic resources, and bioinformatics tools to optimally exploit this resource for global biomedical research. It is hoped that the BBMRI initiative should facilitate translational research in personalized medicine. Ideally, the private sector should collaborate with this initiative by sharing data sets from concluded clinical trials [23]. Another relevant initiative is the Public Population Project in Genomics (P3G) (http://www.p3gconsortium.org), which is dedicated to fostering collaboration between researchers and projects in the field of population genomics by developing research tools for effective collaboration between biobanks.

In the context of data availability it has been suggested that the clinical implementation of pharmacogenetics may to a large extent depend upon successful integration of EHR into healthcare systems [24].

Having EHR in place would also go a long way towards reducing costs and thereby improving the cost-effectiveness of PGx, as the human germline genome (unlike tumor genomes) is stable over an individual’s lifetime, and therefore, results from a single diagnostic test – if stored in appropriate EHR systems that can be accessible to healthcare providers even when the individual has relocated to another country – would be useful over his/her entire life. Although these systems may offer long-term benefits, at present they pose substantial organizational challenges and are associated with massive costs and therefore remain controversial [25].

**Technical and Human Resources**

Further barriers identified in the JRC-IPTS 2006 report [13] include the lack of PGx knowledge among healthcare providers. This aspect includes the scarcity of well-trained human resources in particular in the field of bioinformatics and biostatistics. Lack of education and training for healthcare professionals appears to be a strong barrier for implementation [26]. There is little formal training or guidance for doctors and other medical staff on how to interpret PGx test results and only informal mechanisms to ensure they understand the interpretation sufficiently. Facilitating the clinical uptake of PGx must therefore include relevant education and continued medical training programs for medical professionals involved in PGx (e.g., physicians and nurses) [27, 28].

Technical barriers also include the high level of complexity for PGx studies (DNA sampling, data management, clinical studies, etc.) and high costs of genotyping, although the latter are decreasing, with several private providers recently offering whole-genome scans (~500,000 SNPs) for under USD 1,000 using chip-based technologies [29, 30]. Another clear but often overlooked technical barrier are the poor definitions of drug response phenotypes for most common drugs. In many cases, fuzzy medical terms are used for describing poor drug response or adverse drug reactions. Overcoming this barrier would necessitate introduction of harmonized medical terms for describing drug response phenotypes so that large electronic data sets from many clinical trials or aggregate hospital records from several studies (even when coming from different countries) can be mined in tandem for finding reliable correlates between genotypes and their drug response phenotypes [4, 31].

EHR, as discussed above, can become a fundamental instrument in overcoming difficulties.
**Intellectual Property Rights and Licensing Issues**

Surprisingly, patent mapping activity in 2005 shows that only half of the core firms involved in pharmacogenetic test development actually held granted US patents citing pharmacogenetic utilities (although it is not known what the situation is like regarding applications) potentially indicating the lack of incentives to invest in IP (intellectual property) portfolios [13]. Alternatively, the language used in patent claims and the licensing agreements these core firms have signed with public sector organizations may mask the true extent of PGx IP. Similarly unclear is the actual impact of related patenting and licensing practices on the diagnostics industry, and there is still a need for more research on the ultimate consequences for healthcare. Research by IPTS in this field is ongoing at present to establish more fully the role of DNA patents in diagnostics.

This is necessary because patenting may present a significant barrier to pharmacogenomics research and the development of related tests if drug or test developers are required to license numerous patents prior to launching their own product or service [13, 32, 33]. In particular, the process of identifying and negotiating access to IPR associated with DNA sequences with a diverse group of owners is already seen as a major ‘nuisance’ according to some interviewees of the industry. DNA sequences have been intensively patented since the 1990s. The pace of patent filing has been dramatically reduced since 2000, and there are far fewer patents on DNA sequences in Europe than in the USA. Yet the impact of existing and pending patents remains uncertain in the field of diagnostics [34]. It remains possible that the development of patent thickets (a situation where different owners have overlapping patent rights requiring multiple licenses) could pose a significant barrier, and the emergence of new applications for pharmacogenomics may further complicate the situation [35, 36]. According to experts [37], the potential loss of sales revenue from the more focused prescribing that PGx may bring is a major disincentive for drug companies. Companies might therefore use patent rights to block the development of diagnostics. On the other hand, some pharmacogenomic tests offer the potential to reduce the costs of clinical trials by preidentifying patients who might experience adverse drug reactions (ADRs) [38, 39]. In such cases large pharmaceutical companies may choose to pursue the development of relevant diagnostic tests themselves or turn to the expertise of smaller diagnostic firms. Patents would play a key role in such interactions. A range of possible solutions to potential patents entail from compulsory licensing by individual governments to different forms of patent clearing houses [36, 40]. Implementation of these measures would depend on strong policy support.

**PGx Diagnostics for Generic Drugs**

The role of industry in promoting clinical implementation of testing is also essential but seems limited to where there are lucrative markets. The private sector is interested in PGx mostly as a tool for developing and marketing new medicines, following the successful and profitable example of the trastuzumab (Roche’s Herceptin) and the Dako Hercept diagnostic test [41, 42]. However, the private sector is by far less enthusiastic about investing in the development of PGx diagnostics for generic drugs, as current reimbursement systems are accustomed to supporting a low margin market for diagnostic tests, and there is no single beneficiary (and therefore no study sponsor) amongst the drug producers once a product becomes generic. Nonetheless, generic drugs represent the lion’s share of ADRs and their healthcare toll. This was observed in studies from the UK [43] and Germany [44] as well as in comprehensive reports by the Centers for Disease Control (CDC) in the USA [45, 46]. Yet, the private sector has relatively low incentives to develop PGx diagnostics for generic drugs [47]. Improving the current situation calls for enhanced funding by the public sector towards research and development of PGx diagnostics by industry-academia collaborations (see below).

**Cost-Effectiveness Analyses**

In our studies, we have seen that the diffusion of pharmacogenetic testing and introduction into clinical practice is not optimal. A clear economic incentive could be very important in leveling some of the barriers to clinical implementation, but cost-effectiveness analysis is not keeping pace with the field. However, though an increasing number of applications of PGx are described in the scientific literature, their economic implications are less often studied [48]. Conducting complete cost-effectiveness analysis of pharmacogenetic testing presents several difficulties, among which are the lack of prospective randomized control trials that can show the clinical utility of the tests, the general underreporting and lack of description of many ADRs [49], and the fact that cost-effectiveness analysis studies concentrate on cases in which ADRs have a strong effect on survival or quality of life of the patient [50]. IPTS is currently studying how cost-effectiveness of pharmacogenetic testing is being done in Europe and what could be done to promote it. A model
in 2 case studies in pharmacovigilance (TPMT testing in inflammatory bowel disease and CYP2D6 testing in psychiatry) has been attempted, and while both cases seem to be cost-effective, several problems in data availability and harmonization have been identified. This study will be published soon.

In spite of the limited clinical implementation, an explorative cost-effectiveness analysis included in the published JRC-IPTS study provides strong evidence that some applications studied (HER2 testing in breast cancer and TPMT testing in childhood leukemia) are cost-effective [51].

Regulatory Issues: Facilitated Test Licensing

While in vitro diagnostics are regulated by the in vitro diagnostic medical devices (IVD) directive in Europe, there currently seems to be a perceived inconsistency of diagnostics approval and testing guidance [52, 53]. Evidence from our studies suggests a general support from industry for greater harmonization in the field, although opinions vary as to when and how this should take place. Regardless of the timing, it seems that an appropriate regulatory framework could adequately address potential fear of liability and use of PGx data issues and thus help promote PGx implementation. To address this necessity, the European Medicines Agency (EMEA) and the US Food and Drug Administration (FDA) have started developing new PGx capabilities related to issuing licenses for the US, EU, and other markets [54, 55]. The development of PGx expertise at both agencies appears to have been primarily spurred by industrial enquiries [56].

There are different approaches between the EU and the US. In the latter, the licensing of therapeutics in combination with a diagnostic test is undertaken jointly by a new FDA Office for Combination Products established in 2002 to address some of the emerging issues by taking the lead in combination product applications. It is unclear whether this difference in regulation might have an impact.

Outlook

PGx holds promise for safer and more effective pharmacotherapy and enhanced preventive medicine and can facilitate new drug development projects. Yet, many barriers — scientific, regulatory, and health policy-related — delay the translation of PGx into clinical practice. These barriers have been the subject of several studies [1–11] and remain far from being resolved. Besides the problems of IPR and lack of cost-effectiveness analysis which we have identified and are looking into, we have seen that the clinical utility of pharmacogenetics (and susceptibility genetic testing in general) is not being assessed in prospective studies, and that is an important factor in clinical uptake.

In the current paper we point out that from the European perspective there are novel barriers related to the limited scope of industry-academia collaborations. These barriers may be surmountable by taking innovative policy changes. Europe boasts a powerful pharmaceutical sector and has the scientific talents for carrying out such large projects.

Disclaimer

The views presented here are those of the authors and do not necessarily represent those of the European Commission.

References